



Business Sales Leadership Development Program

Our business sales professionals are elite self-starters with a drive to transform the way our customers do business through technology. Wireless solutions? We have them. Cloud solutions? We deliver them. As a member of our team, you'll bring the full array of AT&T solutions to businesses – and feel great about the impact you're having on their bottom line.

As part of the BSLDP, you'll learn directly from a company that's leading the way for innovation. This 20-week paid program offers instructor-led, web-based and hands-on training – all designed to help you gain new experiences and transform your skills. You'll kick off your adventure in Atlanta, and after honing your skills, you can anticipate relocation to one of AT&T's nationwide markets with a demand for your talent. It's just the opportunity you need to hit the ground running.

You'll also work with our advanced technology, learn how to prospect for new business, solve problems, provide excellent customer service and meet sales goals. With your passion for sales and technology combined with our training, you'll be on your way to becoming a top sales performer.

If you're a leader with a focus in sales, the world-class training you'll receive in our BSLDP can give you the tools and connections you need to build an amazing career. From securing new business to managing our existing customers, you'll take on a variety of challenges. You must be able to relocate within the U.S., have a valid driver's license, and have a Bachelor's or Advanced Degree. Sound like you?

- *Sales passion and a drive for accelerated growth in professional B2B sales*
- *Passion for technology*
- *Strong academic performance and demonstrated leadership in extra-curriculars*
- *Effective communications skills, problem-solving and critical thinking skills*
- *Flexible, adaptable, resilient, tenacious, self-motivated*
- *Unmatched work ethic*
- *Valid and clean driver's license, current auto insurance and a reliable vehicle*
- *Related experience with cold calling and sales a plus*
- *AT&T will not sponsor applicants for work visas of any kind for this position*

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